

THE ACCOMPLISHMENT

1. What was the problem?
2. What did you do?
3. What skills did you use?
4. What was the benefit for you?
5. What was the benefit for your company?

YOUR ACCOMPLISHMENT WILL COME FROM:

- Performance ✓
- Savings
- Profits
- Sales
- Efficiency ✓
- New business
- Handling an emergency ✓
- Creativity ✓
- Excellence ✓
- Inventing
- Finding ✓
- Expanding ✓
- Teaching ✓
- Restructuring ✓

ACCOMPLISHMENT EXERCISE:

Accomplishment:

What problem were you solving?

What skills did you use/apply?

What was the result?